

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT

Thursday, May 7, 2020

April Shipments

Inshell (1000 pounds)

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>April 2019</u>	<u>4/30/2019</u>	<u>April 2020</u>	<u>4/30/2020</u>
Domestic	433	15,034	239	9,558
Export	<u>6,940</u>	<u>318,491</u>	<u>7,839</u>	<u>260,178</u>
Total	7,373	333,524	8,078	269,737

Shelled (1000 pounds)

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>April 2019</u>	<u>4/30/2019</u>	<u>April 2020</u>	<u>4/30/2020</u>
Domestic	18,734	142,445	12,901	141,432
Export	<u>21,358</u>	<u>192,513</u>	<u>23,098</u>	<u>186,667</u>
Total	40,093	334,959	35,999	328,100

Inshell Equivalent Tonnage*

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>April 2019</u>	<u>4/30/2019</u>	<u>April 2020</u>	<u>4/30/2020</u>
Domestic	21,409	168,654	14,780	165,498
Export	<u>27,631</u>	<u>377,021</u>	<u>30,167</u>	<u>342,211</u>
Total	49,041	545,675	44,947	507,709

USDA domestic purchase commitments total 9,856,512 pounds for the 2019/20 crop year.

Final walnut receipts for 2019/2020 as reported by handlers on the

December 31, 2019 Crop Acquisition Report = 650,730 tons

*2018/19 shellout rate 44.2 -- 2019/20 shellout rate 44.0

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2019 - 4/30/2020

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2018/19</u>	<u>2019/20</u>	<u>% Change vs. Prior Year</u>	<u>2018/19</u>	<u>2019/20</u>	<u>% Change vs. Prior Year</u>
North America						
USA	15,033,595	9,558,022	-36.42%	142,445,330	141,432,295	-0.71%
Canada	2,971,535	2,175,048	-26.80%	11,335,726	11,556,858	1.95%
Mexico	171,080	168,184	-1.69%	41,675	29,500	-29.21%
Sub-Total	18,176,210	11,901,254	-34.52%	153,822,731	153,018,653	-0.52%
Central & South America						
Chile	176,092	704,828	300.26%	0	0	0.00%
Ecuador	22,500	0	-100.00%	0	0	0.00%
Sub-Total	198,592	704,828	254.91%	0	0	0.00%
Europe						
Austria	0	0	0.00%	612,700	437,120	-28.66%
Belgium	1,014,775	87,842	-91.34%	1,470,000	336,000	-77.14%
Denmark	0	0	0.00%	420,020	630,040	50.00%
France	44,092	44,092	0.00%	80,190	158,928	98.19%
Germany	10,512,714	11,194,332	6.48%	35,499,552	51,222,850	44.29%
Greece	411,710	881,748	114.17%	644,520	77,000	-88.05%
Italy	49,839,647	50,536,431	1.40%	4,928,491	3,742,452	-24.06%
Netherlands	2,347,017	2,138,466	-8.89%	7,704,373	9,695,310	25.84%
Norway	0	0	0.00%	755,078	567,839	-24.80%
Portugal	154,322	0	-100.00%	180,090	251,168	39.47%
Spain	18,419,478	18,219,741	-1.08%	18,554,796	19,821,337	6.83%
Sweden	86,020	0	-100.00%	1,075,600	713,600	-33.66%
Switzerland	20,000	0	-100.00%	833,130	467,050	-43.94%
U.K.	280,830	211,182	-24.80%	7,311,826	6,023,942	-17.61%
Sub-Total	83,130,605	83,313,834	0.22%	80,070,366	94,144,636	17.58%
Middle East/Africa						
Algeria	3,216,697	4,319,980	34.30%	80,342	0	-100.00%
Bahrain	337,253	176,368	-47.70%	232,192	267,770	15.32%
Egypt	1,762,802	2,266,232	28.56%	1,167,410	909,678	-22.08%
Iraq	925,932	1,410,952	52.38%	1,175,298	294,000	-74.99%
Israel	1,465,704	573,116	-60.90%	12,281,430	6,344,534	-48.34%
Jordan	1,784,254	661,288	-62.94%	3,289,226	1,618,953	-50.78%
Kuwait	19,292	0	-100.00%	1,044,675	829,058	-20.64%
Lebanon	7,062,896	1,645,798	-76.70%	168,046	-42,000	-124.99%
Morocco	8,238,179	5,558,084	-32.53%	0	0	0.00%
Pakistan	18,488,947	88,184	-99.52%	42,328	0	-100.00%
Qatar	30,313	16,534	-45.46%	419,850	373,782	-10.97%
Saudi Arabia	1,235,484	460,433	-62.73%	3,624,540	2,010,794	-44.52%
Tunisia	110,230	264,552	140.00%	22,046	64,328	191.79%
Turkey	86,262,887	87,274,050	1.17%	170,292	494,596	190.44%
U.A.E.	61,868,114	33,231,916	-46.29%	7,908,373	4,587,520	-41.99%
Sub-Total	192,808,984	137,947,487	-28.45%	31,626,048	17,753,013	-43.87%
Asia / Pacific Rim						
Australia	25,463	2,000	-92.15%	5,828,873	5,320,234	-8.73%
China	2,884,964	861,337	-70.14%	2,079,280	947,500	-54.43%
Hong Kong	4,559,257	275,355	-93.96%	1,226,842	594,200	-51.57%
India	13,891,233	16,859,689	21.37%	223,740	1,346,726	501.92%
Japan	0	0	0.00%	26,389,401	28,048,444	6.29%
Korea	674,857	842,160	24.79%	21,656,068	17,112,893	-20.98%
Malaysia	0	0	0.00%	1,044,174	603,719	-42.18%
New Zealand	0	0	0.00%	1,153,513	1,073,830	-6.91%
Philippines	0	0	0.00%	271,000	245,450	-9.43%
Singapore	220,460	264,552	20.00%	1,273,672	1,059,235	-16.84%
Taiwan	220,918	325,133	47.17%	5,936,972	5,201,270	-12.39%
Thailand	1,455,036	0	-100.00%	207,490	272,975	31.56%
Vietnam	12,335,811	14,246,089	15.49%	192,480	62,750	-67.40%
Sub-Total	36,267,999	33,676,315	-7.15%	67,483,505	61,889,226	-8.29%
Other	2,942,048	2,192,782	-25.47%	1,956,125	1,294,111	-33.84%
GRAND TOTAL	333,524,438	269,736,500	-19.13%	334,958,775	328,099,639	-2.05%
Domestic Total	15,033,595	9,558,022	-36.42%	142,445,330	141,432,295	-0.71%
Export Total	318,490,843	260,178,478	-18.31%	192,513,445	186,667,344	-3.04%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
April 2019 / April 2020

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>April 2019</u>	<u>April 2020</u>	<u>% Change vs. Prior Year</u>	<u>April 2019</u>	<u>April 2020</u>	<u>% Change vs. Prior Year</u>
North America						
USA	432,978	238,898	-44.82%	18,734,449	12,901,144	-31.14%
Canada	145,708	12,000	-91.76%	796,132	1,464,235	83.92%
Mexico	0	0	0.00%	0	0	0.00%
Sub-Total	578,686	250,898	-56.64%	19,530,581	14,365,379	-26.45%
Central & South America						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	0	0	0.00%
Europe						
Austria	0	0	0.00%	41,400	118,960	187.34%
Belgium	0	0	0.00%	168,000	0	-100.00%
Denmark	0	0	0.00%	84,000	168,020	100.02%
France	0	0	0.00%	42,020	0	-100.00%
Germany	968,276	176,368	-81.79%	5,115,640	5,007,050	-2.12%
Greece	0	0	0.00%	0	0	0.00%
Italy	0	440,828	0.00%	381,693	276,565	-27.54%
Netherlands	257,938	0	-100.00%	1,074,680	1,208,056	12.41%
Norway	0	0	0.00%	148,700	74,200	-50.10%
Portugal	0	0	0.00%	0	0	0.00%
Spain	793,196	396,736	-49.98%	1,994,127	3,233,916	62.17%
Sweden	0	0	0.00%	0	126,000	0.00%
Switzerland	0	0	0.00%	65,550	84,000	28.15%
U.K.	0	0	0.00%	929,921	721,941	-22.37%
Sub-Total	2,019,410	1,013,932	-49.79%	10,045,731	11,018,708	9.69%
Middle East/Africa						
Algeria	485,012	264,552	-45.45%	80,342	0	-100.00%
Bahrain	0	0	0.00%	0	0	0.00%
Egypt	44,092	176,368	300.00%	0	20,020	0.00%
Iraq	0	396,828	0.00%	0	0	0.00%
Israel	88,092	0	-100.00%	959,328	383,840	-59.99%
Jordan	44,092	44,092	0.00%	252,000	0	-100.00%
Kuwait	0	0	0.00%	41,998	0	-100.00%
Lebanon	44,092	213,736	384.75%	0	0	0.00%
Morocco	0	132,276	0.00%	0	0	0.00%
Pakistan	926,012	44,092	-95.24%	0	0	0.00%
Qatar	0	0	0.00%	0	42,020	0.00%
Saudi Arabia	89,092	129,741	45.63%	120,780	80,020	-33.75%
Tunisia	0	0	0.00%	0	0	0.00%
Turkey	44,092	4,111,147	9224.02%	42,291	82,800	95.79%
U.A.E.	1,838,301	440,920	-76.01%	189,486	160,610	-15.24%
Sub-Total	3,602,877	5,953,752	65.25%	1,686,225	769,310	-54.38%
Asia / Pacific Rim						
Australia	0	0	0.00%	445,200	647,000	45.33%
China	157,637	44,092	-72.03%	114,000	17,500	-84.65%
Hong Kong	440,000	132,276	-69.94%	175,746	74,800	-57.44%
India	398,648	352,736	-11.52%	0	0	0.00%
Japan	0	0	0.00%	3,849,978	5,471,687	42.12%
Korea	0	0	0.00%	2,888,334	2,971,537	2.88%
Malaysia	0	0	0.00%	113,295	85,050	-24.93%
New Zealand	0	0	0.00%	152,219	75,000	-50.73%
Philippines	0	0	0.00%	42,000	0	-100.00%
Singapore	0	0	0.00%	57,020	52,400	-8.10%
Taiwan	0	0	0.00%	629,082	343,630	-45.38%
Thailand	0	0	0.00%	0	0	0.00%
Vietnam	132,092	110,230	-16.55%	84,000	22,750	-72.92%
Sub-Total	1,128,377	639,334	-43.34%	8,550,874	9,761,354	14.16%
Other	44,092	220,368	399.79%	279,466	84,020	-69.94%
GRAND TOTAL	7,373,442	8,078,284	9.56%	40,092,877	35,998,771	-10.21%
Domestic Total	432,978	238,898	-44.82%	18,734,449	12,901,144	-31.14%
Export Total	6,940,464	7,839,386	12.95%	21,358,428	23,097,627	8.14%